

Application: Garbage Truck bin lift (Side Loader)

Product Group: H.K.S



Summary: The customer previously purchased Helac rotary actuators for their bin lift operation in lots of 10.

Solution:

In order to offer like for like Custom Fluidpower obtained a Helac build code from the customer and were able to match these exactly and H.K.S. were able to provide drawing to prove this.

Advantages of Solution:

Previously the customer had to buy these in lots of 10 on a strict C.O.D basis before they are even manufactured. Supply from Helac was running at 3-4 month. Our main advantage is we bring them in against a blanket order in lots of ten and the customer draws on them as needed, therefore eliminating any supply problems. Larger single orders are currently under review to consolidate freight charges.